ClickPOS™

WWW CLICKPOS.COM

Proud silver sponsors of 2009 TLS Association

topics

- What is **ClickPOS**
- **System** overview
- **Telco** industry specific
- **Telstra** specific
- **CRM** Features
- TLS clients **feedback**
- **Converting** to ClickPOS

what is ClickPOS

ClickPOS is a retail management software designed on a web platform, our service is referred as "cloud computing" or SaaS (Software as a Service).

Services include
- Consulting and analysis
- Software Development
- Co-Location of
   Application & DB hosting
- User training
- Sales and support

Handset and Plan sale

System overview

Retail Shop

POS, Docket printer, scanner
Cashdrawer, Web EFTPOS,
End of day Till/Epay/EFT
reconciliation

Management

Log file of user actions for auditing
User groups & permissions
Full reporting on Product/Rep
performance
Video tutorials

ClickPOS™

The Internet

Stock Control

IMEI and SIM tracking,
Purchase Orders, Stocktake on
handsets, stock transfers,
Repairs, ELF/DOA

Financial Control

MYOB
Quicken

Integration to Financial systems
Carrier revenue reconciliation
EOD banking details
Staff timesheets

Call center/Sales teams

CRM

In built or integration to CRM
Manage expiring plans
SMS or mass email to customers

Telco Industry features

Cellular **phone & carrier plan** detail capture
and reconciliation of revenue from carrier

IMEI SIM tracking, Transfer stock to stores/on the road reps

Revenue reconciliation wizard

CRM-Customer digital ID upload, Bills analysis, Car Kits

End of day Till **reconciliation includes Recharge card sales/Epay**

Repair tracking – ELF/DOA's

Staff training - **video training** modules

Ready reports or **create your own reports**

Integration to **Financial systems**

Telstra Specific features

Telstra Alliance program – We maintain Phones/Plans and expected remuneration

MRO are sold with ease. The GST is calculated on customer receipt

Account customers and Customer Relations include,

For those that operate Multiple stores.- Separate P&L for each store while exporting to MYOB or QB
- MYOB or QuickBooks integration ready with **TLS specific Chart of accounts**.

Sale screen - enforces user to select whether the **customer is still in contract**, or in the 3-month expiry period. This feature calculates if Commission is applicable.

Corporate Dealers - You can sell items on consignment. That is, the ability to sell a handset without IMEI, and then enter IMEI at later date.

On the Road sales team- Transfer Stock to a store or to a Rep.

Fixed Line sales- System caters for invoicing for sales

TLS client feedback

	Poor	Good	VGood to Excellent
ClickPOS software in general		16%	84%
System access and up time			100%
Help desk via email or telephone			100%
Telstra Alliance updates		16%	84%

	No	Yes
Would you recommend ClickPOS to others.		100%

Tim Tocco **Telstra Shop Helensvale**	A first class Saas POS Solution. Ease of use / multiwarehouse capability / Reporting / Regular seamless upgrades
James Pheils **TLS East Maitland** **Glendale & TBChunter**	Web access and ease of use
Kristen Challen **T[life] Grafton**	User friendly, easy access wherever you are, as you access it via a web page. Great support when I've needed it with price very affordable.
Traci Neil **WestCoast Sec.**	The support we get from Justin is fantastic whether its just a question or a problem he has an answer for everything
Hannah Watts-Thomas **TLS Lake Haven**	Always available – no charge for support – issues are fixed instantly and personally – pricing is realistic
Wendy McKenzie **TLS Darwin**	We moved from Signature Software because of several factors. They were, lack of flexibility, Expense of support, Expense of the software licensing. Lack of qualified support, Lack of timely support and "attitude" to their captive market. Since moving to Clickpos we have had none of those issues. The team are always ready to accept our input on how the system should function. They are exceptional in providing fixes for day to day issues and listen and action our enquiries on improvements to the system. We have always found them to be adaptable to suite the changes that occur on a regular basis. The whole package has not only been cost effective but we feel that our patronage is valued and that we are all working together towards a common goal. That goal is to have a Pos system that not only is easy to use from a management prospective but from a user perspective as well for our Retail staff.

Converting from your
existing system
to ClickPOS

We can import your existing data – customer, previous contracts

Your existing hardware - PC, scanners and printers in ost cases are compatible.

Staff training – Video tutorials makes it really simple to start new employees. Most employees found CP more easy to operate.

5 Day implementation - Typical turnaround in migrating to ClickPOS is **no more than 5 days**. This depends on your resources

CRM integration - **SugarCRM.**

- Exports **customer** details
- Customers who are **coming off contract**, into Opportunities.
- GP **Value** of existing transactions, so you can see total value of returns.
- Exports product details including
    - **Accessory**, **Handset** and **Plan** details
    This information is used in the Quotes section of the CRM.

prices based on SugarCRM's website

ClickPOS™

WWW CLICKPOS.COM

Thank you
proud sponsors of
TLS association